CV Josef Fröhlingsdorf, Madrid

Born 13.08.1951

German nationality, married, 4 children.

Languages: German, Spanish, English, Portuguese, basic French

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I. Academic curriculum

1971 - 1973 degree as Bank Kaufmann

1978 University of Freiburg/Brsg., Germany, first law degree

January 1981 Second State Examen, admitted to the bar in Hamburg (Germany)

1982 Law degree University Complutense in Madrid

1982 admitted to the Madrid Bar (nº 22.658)

II. <u>Professional experience</u>

Since 1982 exercising the profession as lawyer in Madrid (Spain) (1982-1988, as partner in J. Y B. Cremades, Madrid / Paris).

Since 1988 own law office FRÖHLINGSDORF ABOGADOS ASOCIADOS with a total of 5 lawyers in the present.

1. General description

Since more than 30 years advising foreign companies and their investments in Spain, principally commercial and company law in different areas, like:

- M&A
- joint venture
- construction / civil engineering
- banking
- insurance
- automotive
- real estate
- distribution

In some of the before mentioned areas, advice of clients in some of their activities in Latin America, basically Mexico, Argentina, Brazil and Chile.

2. Experience in arbitration

a) Chairman, sole arbitrator or party appointed arbitrator as well as counsel in more than 35 international or national arbitration cases administered by different institutions (basically ICC, DIS) or ad hoc arbitrations subject to various procedural and substantive laws concerning different subjects like merger & acquisition, joint ventures, distribution contracts, sales contracts, civil engineering, construction, etc.

b) Panel of Arbitrators

ICC, Vienna Court of Arbitration of Chamber of Commerce, DIS/ German Arbitration Institution, LCIA, Corte de Arbitraje de Madrid, Consulat de Mar (Cámara de Comercio Barcelona)

c) Aplicable legislation and involved countries

Spain, Portugal, Germany, Austria, Switzerland, Netherlands, Hungary, Chile, Brazil, Mexico, Cuba, Venezuela, Argentina, Cap Verde Island, Saudi Arabia.

3. Specific information

During both arbitration procedures and general practice specific experience in the following fields:

 a) Merger and Acquisition - advising foreign Companies in merger and acquisition of Spanish Companies (for example VW / SEAT, ALLIANZ, PHILIPP HOLZMANN, MAN, or joint of Venture AMADEUS) acting as arbitrator in several procedures, related to disputes on acquisition of companies or joint venture agreements.

b) Mercantile / corporate

incorporation of mercantile companies, legal advice in the day to day business, joint venture agreement between companies of different nationalities and area of business.

Acting as arbitrator in corporate or joint venture disputes.

c) Commercial Disputes

acting as arbitrator related to disputes on distribution or sales agreements

d) Construction

more than ten years secretary to the board of director and legal advisor of the Spanish daughter company of one of the largest German construction companies (building, civil engineering, shopping centers, etc.)

- e) Industrial plants
- (i) drafting and negotiation of contracts for
 - the design, supply, erection and start up of different types of power plants (combined circle, cogeneration, solar power plants, aeolic or termical plants etc.)
 - supply engines/generators for different types of power plants
 - advice legal problem after sales service
 - automotive, biogas, treatment of waste, fabrication of cement, steel works, steel mill
- (ii) arbitration procedures related to different problems resulting from the erection or operating of power plants or engines for power plants, civil engineering disputes or petroleum exploration.
- (iii) participation in dispute resolution boards

f) Infrastructure construction of motorways, underground

railways etc. in different formulas, also PPP,

BOT, etc.

Design, construction and operating of airport

g) banking / insurance advice of several foreign banks and insurance

companies active in the Spanish market in day to day business (COMMERZBANK,

HYPOVEREINSBANK, BANK AUSTRIA, HDI,

ALLIANZ, FONDIARIA, MILANO)

h) automotive advice to automotive providers in their day

to day business and relation to automotive manufacturers (SEAT, VW, GRAMMER,

BUTZ, BOSE)

Madrid, March 2013

Josef Fröhlingsdorf